



# Petrochem Performance Chemicals to open new facility in Kuwait

**Craig Kalmbach**, general manager of PPC talks about the company's smart growth strategy

ADIPEC 2019 Focus

## Tell us about Petrochem Performance Chemicals?

PPC was founded in 1992 to provide technical solutions in drilling fluid systems, specialty chemicals, equipment, and associated services for the oilfield. We are one of Mazrui Energy Services' six operating entities. Through these six business lines and various joint venture partnerships, Mazrui Energy Services has built a reputation as a respected and trusted partner in the Middle East's energy industry.

## How does Petrochem Performance Chemicals serve the oil and gas industry?

Our operating business model is based on collaborating with our customers, partnering with them over the long term, and providing best in-class products and technical solutions centred around local manufacturing and in-country value, quality service and operational efficiency. With our dedicated team of oilfield professionals and technical experience in the drilling fluids and petrochemicals industry, PPC delivers tailored drilling and completions fluid solutions and equipment services, supporting our customers in maximising the value of their assets.

## How important is this new facility in Kuwait to the PPC business?

Strategically, it is very important. The facility is our first permanent liquid mud plant, expanding our operational territory as well as our service and product offering. Our management of the physical build of the new facility showcases PPC's capability to construct and manage projects of this magnitude within the region and within contractual timelines.

## Tell us about the cooperation between PPC and the Kuwait Oil Company?



Since KOC's audit of PPC in 2016, our cooperation has been continually evolving and expanding. This latest transaction reflects not only the scale, quality and growth potential of our working relationship with KOC, but also their trust in PPC's ability to deliver technical and operational excellence, high performance quality and added value.

## What is the PPC offering in Kuwait?

PPC will provide drilling and completion fluids services to KOC's development projects. Although we will supply several types of water-based drilling fluids, our main product supply will be oil-based fluids. The Kuwait

facility is a 10,000 bbl Liquid Mud Plant dedicated to mixing new drilling fluids and the treatment of returned fluids.

## What differentiates PPC from its competitors?

Currently, the provision of drilling fluids and related services to Kuwait's oil and gas industry is serviced by non-GCC based companies. With our new in-country facility, PPC will be the only GCC-based drilling fluids and related services provider in Kuwait. In addition, many of the world-class chemicals and formulations we will provide to KOC will be manufactured in partnership with our GCC-based sister company. This service cycle supports PPC's growth strategy that is focused on providing clients with efficient technical excellence, quality service, operational efficiency, and in-country value.

## When will the facility open?

We are on schedule to open mid-December 2019 with commissioning expected immediately thereafter.

## How many new jobs will be created at PPC's new facility?

The facility will initially create 50 new jobs with candidates sourced from Kuwait, the GCC and internationally. Over the next five years, work-force numbers are expected to increase to more than 100 employees.